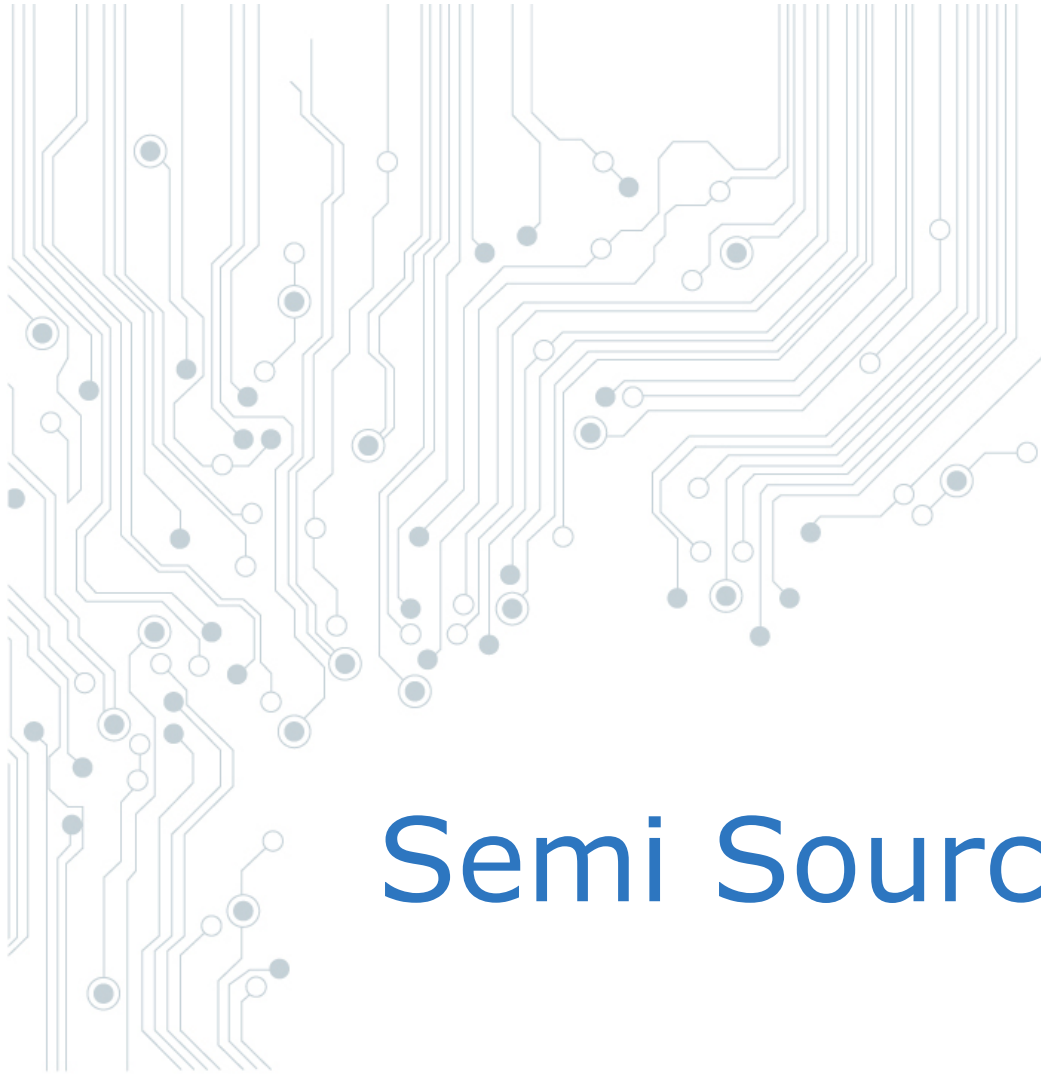




SEMISOURCE

Semi Source Advantages

2019 / 2020



SEMI SOURCE

Why Semi Source

- Semi Source is financially capable of purchasing materials outright. We continually outbid our competitors, and we have the financial means to complete transactions in a timely manner. We always pay for and arrange for the shipment of your materials, which helps to save you time and money.
- In addition to an outright purchase, Semi Source offers a competitive consignment program, which has proven to be mutually beneficial and very lucrative to many of our partners (consignment details to follow).
- Our facilities are all fully insured. We also carry In Land Marine Insurance, which insures your materials while in transit from your facility to our headquarters in Hingham, MA.



Why Semi Source (continued)



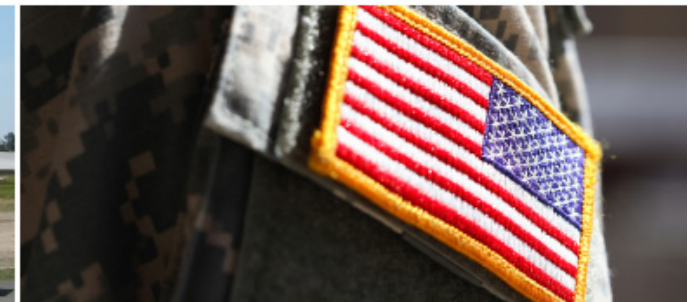
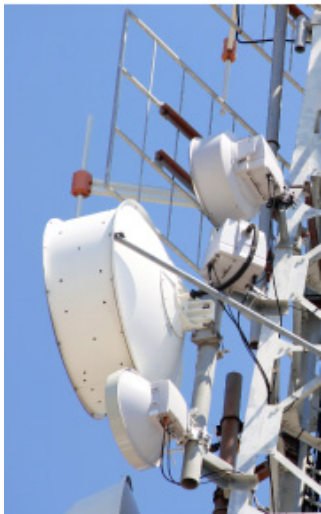
- Semi Source's facility is protected by state-of-the-art technologies.
 - A 24/7 surveillance system protects all assets, and our customers' interests.
 - Semi Source's facility is supported by a fully independent generator with technology designed to minimize downtime and to ensure that security is never compromised.
 - We perform nightly back-ups of our data, with rotating tapes stored offsite.
- Semi Source is a member of ERAI and DDTC. We are ISO9001 and ANSI/ESD-S20.20 certified. We have also been approved for AS9120 and IDEA (final certifications pending).



Strengths



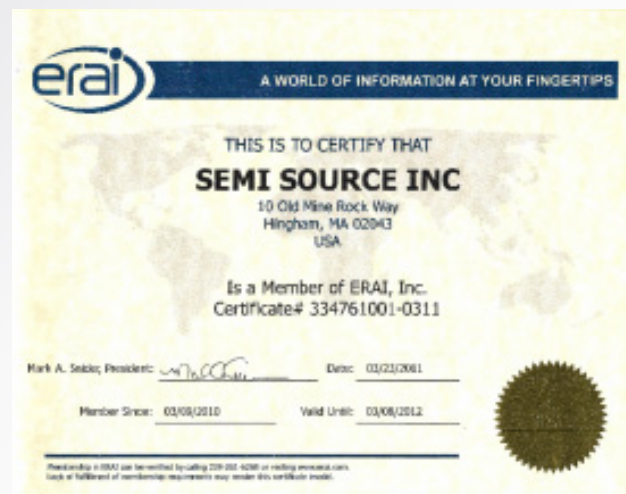
- Capable, Dedicated Workforce
- Diversified OEM Base
 - Telecom
 - Military
 - Automotive
 - Instrumental
 - Medical
- Financially Solid
- Full Return Policy per Sales Terms
- No Shipping Minimums
- Bonded Inventory
- Excess Inventory Management Programs
- LTB/EOL Management Programs
- JIT Delivery
- Market Analysis
- Component Engineering Assistance



Certifications



Semi Source is a member of ERAI and DDTC. We are ISO9001 and ANSI/ESD-S20.20 certified. We have also been approved for AS9120 and IDEA (final certifications pending).



Consignment



- The Semi Source consignment model is designed for clients who wish to obtain more value for their excess and obsolete material over a longer period of time.
- Sales of consigned inventory are split at a rate of 70/30%.
 - Semi Source is willing to offer an upfront deposit based upon inventory valuation on the secondary market, and the value of the deposit is to be agreed upon by both parties before the materials will be received by Semi Source. The sales will be split after Semi Source retains its deposit.
- Semi Source will pay for and arrange for materials to be shipped from Harris to our secure facility.
 - Items can be shipped back to Harris on an as needed basis, with no overhead or handling fees.
- 24/7 Online Tracking: We will provide Harris with a username and password, enabling real-time tracking of stock levels via a secure section of the Semi Source website. Inventory counts are updated daily.



Consignment (continued)



- Semi Source will provide Harris with quarterly sales payments and monthly or quarterly sales reports as preferred.
 - Sales reports can include Harris internal part number and manufacturer part number.
- The entire Semi Source Sales Team will proactively market your materials to our existing OEM/CM partners worldwide.
- Our proprietary software is designed specifically for our industry, and it is capable of generating lists of matched inventory/requirements/BOM(s).
- In addition to aggressively marketing to our partners, we will also upload your inventory and advertize it via the ±10 distributor sites we subscribe to, which are also updated daily. Your materials will be broadcasted anonymously and globally through Semi Source.
- Semi Source is also willing to consider purchasing materials from your consigned inventory should you want to liquidate any/all of materials via a "short sale."



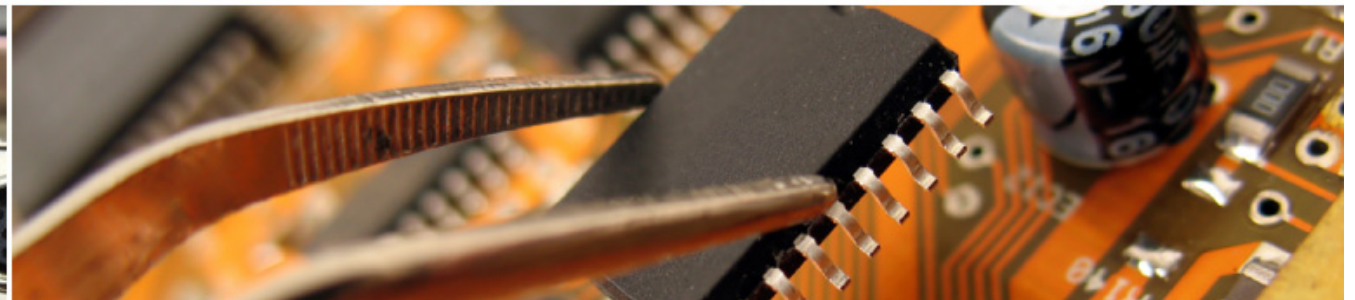


SEMI SOURCE

Experience Counts

Semi Source has more than 20 years' experience delivering premium quality products and services to our customers. In that time, we have purchased and sold more than \$800 million worth of electronic components. We have thrived in the volatile electronics market by adapting to changes in the industry while continually creating exceptional value for our customers.

Our highly diversified team of sales professionals represents decades of experience in global markets. We combine leading commercial expertise with capabilities in e-commerce, sales logistics, distribution, market demands and values, and contract manufacturing to create advantages for our clients.

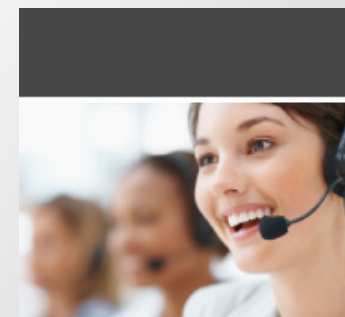




SEMISOURCE

Customer Base

- Flextronics
- Jabil Circuit
- Plexus
- SanMina SCI
- Foxconn
- Celestica
- Mack Technologies
- Benchmark
- Fine Pitch Technologies
- Oncore Manufacturing
- IEC Electronics
- Asteel Flash
- Creation Technologies
- Hewlett Packard
- Ericsson
- Raytheon
- Force 10 Networks
- ViaSat
- Cisco Systems
- Sechan Electronics, Inc.
- Lockheed Martin
- Adco Circuits
- Honeywell
- Adva Optical Networking
- Instrumentation Labs
- Data Electronic Devices
- Axcelis Technologies
- Motorola



Testimonials



World-Class Supply Chain

Raytheon Company's Integrated Defense Systems (Raytheon IDS) is committed to developing a world-class Supply Chain organization, which will deliver quality products and services to our customers at the right place, the right time, and at the right price. At this time, Raytheon IDS would like to Congratulate Semi Source Inc. on your inclusion in the Raytheon IDS PSL for Semiconductors.

Denis C. Mello
Commodity Manager
Integrated Defense Systems
Raytheon

Successful Consignments

MACK and Semi Source have entered into a consignment agreement where Semi Source has my material on site at their facility and markets it accordingly. The consignment program has been very successful and provides a needed valuable service to MACK. I highly recommend Chris Lund and the entire Semi Source team.

Bill McKenna
Materials Manager
MACK Technologies



From Flextronics:



To keep our competitive edge and to promote continuous improvement of our supply base, Flextronics-Charlotte is forwarding to its key suppliers the outcome of the corporate supplier performance rating. We are sending you this letter to inform you of your performance score during the last rating period. Flextronics-Charlotte key suppliers are selected for quarterly performance rating based on the following standards.

- Quality and Delivery Performance
- Suppliers with a quarterly Spend >\$50,000

SEMI SOURCE INC met these standards and was selected to be rated this quarterly. There are two Criteria and Point Distributions used to rate key suppliers.

Semi Source Inc.			
Criteria	Point Distribution	Score This Quarter	Rating This Quarter
1. Quality Performance	Max. 4.00 points	4.00 Points Received	World Class
2. Delivery Performance	Max. 4.00 points	4.00 Points Received	
Total Average Available	Max. 4.00 points	4.00 Total Points Received	

Quality Assurance



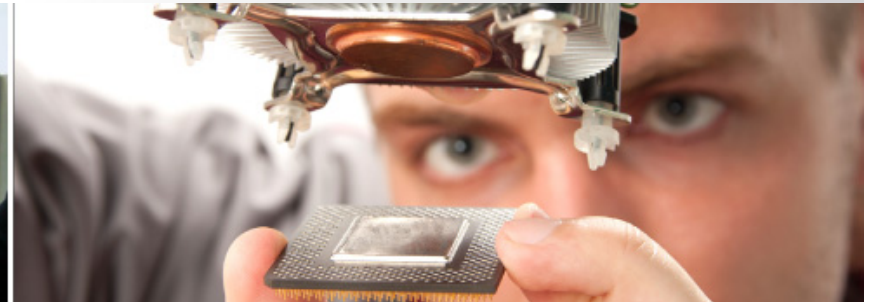
- Semi Source is committed to delivering only the highest quality components with programs and services of exceptional and lasting value.
- Quality Manual is maintained and followed in accordance with the ISO9001:2008 standard.
- Approved supplier list is secured and maintained.
- All electronic parts ordered by Semi Source pass through our Quality inspection Facility located in Hingham, MA.

Fully ESD Controlled.

Personnel Access strictly limited for Highest Quality Standards.

Over 50 years of combined shipping/receiving expertise.

- Operations retains strict records of all incoming and outgoing orders.
- Semi Source guarantees all product sold to the manufacturer's specifications for fit, form, and function.



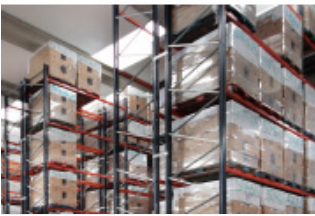
Counterfeit



- We follow all IDEA guidelines including 60-step inspection process.
- Authenticity inspections: marking permanency, physical dimensions, RoHS compliance checks, baking, and solderability testing.
- Semi Source can also provide extended testing such as X-Ray, functional characteristic testing, and decapsulation through local partners.
- Dynasolve 750 test if the parts appear to be coated and the marking permanency test does not reveal evidence of remarking, we will soak the part for 45 minutes at 105 degrees Celsius in Dynasolve 750 to remove any blacktopping and expose the sanded surface.
- Quality, Warehouse, and Sales personnel are required to attend the Counterfeit Components Avoidance Workshop.



Awards



Conclusion



- **Options:** Harris will benefit by partnering with Semi Source. Through consignment, placements, or purchase, we can provide Harris with multiple options for maximizing ROI on 9999 Material.
- **Focus:** Semi Source has in-depth knowledge of Harris inventory. We have a proven track record of success in the liquidation of OEM inventory. Semi Source will designate Harris inventory as a top priority in sales efforts.
- **A Trusted Partner.** We are a loyal and trustworthy partner to our clients and enjoy many positive accolades and testimonials. By any standards, we achieve the highest quality ratings in the industry.
- **Flexibility:** Semi Source is sensitive to the unique needs of each client. We will tailor our sales programs in to meet Harris' specific needs and concerns.



Contact Info



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Email: alund@semisourceinc.com

